

SAGSA EXPANDS ITS DEALER NETWORK IN 2013

LET'S START A COLLABORATION TOGETHER !

YOUR SHOWROOM PACKAGES FOR 2013

As working with a new brand and new products is every time a new challenge for you, Sagsa wants to make our collaboration the most convenient and attractive for you and your customers. In order to let you easily experience our furniture and to show you their high selling potentials, we come up with 3 packages at very interesting prices proposing the furniture of our new collections: the Sound of Silence collection and the HOS collection.

Our first package is turned to the pure offices' needs, the second one mix some office and home furniture while the third one is turned to the individuals' needs for their home. All our packages for your showroom(s) have a 50% + 25% discount from our price lists.

Here are our 3 ready-made packages



the Office package

the Home-Office package

the Home package

Feel free to pick and mix together our furniture to create your own package at the same advantageous conditions !

Discover also our 2 "starting" packages

- the 3 sound absorbing cabinets from our Sound of Silence collection
- the 1932 bench, the 1932 etagere and one 1932 chair from the HOS collection

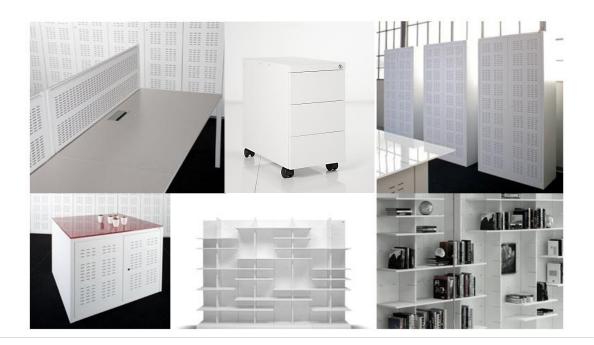
Package 1: the Office



Total value of the package 1 in our pricelist: 4.701 euros. Your advantage: 2.741 euros.

Surface to exhibit our furniture in a similar way than on the picture: between 12 to 15 m2

- PARASTA bookcase composed of 3 high PARASTA of 60x34x180h each with 3 couples of shelves of 30x60 cm and 2 couples of shelves of 30x120cm (colors: white or black)
- 1 x mobile pedestal metallic front drawers with 3 drawers + anti-tilting 41x57x57h and 1 x mobile pedestal - metallic front drawers – with 3 drawers + anti-tilting 32x57x57h
- 1 x SN silence workstation 160x160cm: 2 jobs in opposing, tops in melamine with top access + a sound absorbing panel for counter workstations (colors for the structure: white or light grey; colors for the melamine top: white, grey, maple, ivory or pear)
- 1 x sound absorbing steel cabinet (front + back) of 100x40x195h (colors: white or black)
- 1 x sound absorbing steel cabinet (front + back) of 100x40x160h (colors: white or black)
- 1 x sound absorbing steel cabinet (front + back) of 100x40x71,2h (colors: white or black)



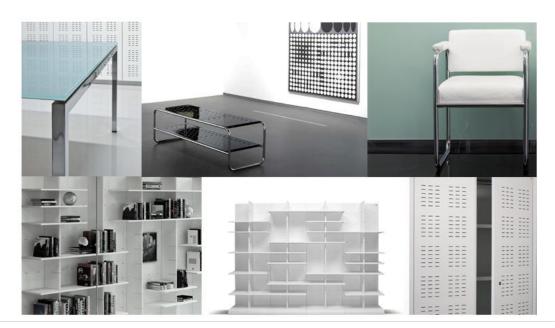
Package 2: the Office-Home



Total value of our package 2 in our pricelist: 7.431 euros. Your advantage: 4.611 euros.

Surface to exhibit our furniture in a similar way than on the picture: between 15 to 20 m2

- \circ 4 x 1932 CHAIRS in high quality leather size of 53x50x48/76h (colors of leather: white, black or red)
- 1 x 1932 BENCH size 151x48x43h (colors: white, black, red or yellow)
- PARASTA bookcase composed of 3 high PARASTA of 60x34x180h each with 3 couples of shelves of 30x60 cm and 2 couples of shelves of 30x120cm (colors: white or black)
- 1 x SN Chrome table 140x140x72h with chromed structure and a glass top (colors for the glass top: white, black or red)
- 1 x sound absorbing steel cabinet (front + back) of 100x40x195h (colors: white or black)
- 1 x sound absorbing steel cabinet (front + back) of 100x40x160h (colors: white or black)
- 1 x sound absorbing steel cabinet (front + back) of 100x40x71,2h (colors: white or black)



Package 3: the Home



Total value of our package 3 in our pricelist: 5.585 euros. Your advantage: 3.495 euros.

Surface to exhibit our furniture in a similar way than on the picture: between 15 to 20 m2

- 2 x 1932 CHAIRS in high quality leather size 53x50x48/76h (colors: white, black or red)
- 1 x 1932 BENCH size 151x48x43h (colors: white, black, red or yellow)
- 1 x 1932 ETAGERE Del '32 size 100x38x95h (colors: white, black, red or yellow)
- 1 x 1932 TAVOLINO size 50,5x50,5x45h with 1 glass shelf and 1 painted shelf (colors: white, black, red or yellow)
- PARASTA bookcase composed of 3 high PARASTA of 60x34x180h each with 3 couples of shelves of 30x60 cm and 2 couples of shelves of 30x120cm (colors: white or black)
- 1 x SN Chrome table 140x140x72h with chromed structure and a glass top (colors for the glass top: white, black or red)



Our "Starting" Packages

• The sound of silence collection



Total value of our package in our pricelist: 2.008 euros. Your advantage: 1.259 euros

- 1 x sound absorbing steel cabinet (front + back) of 100x40x195h (colors: white or black)
- o 1x sound absorbing steel cabinet (front + back) of 100x40x16oh (colors: white or black)
- 1 x sound absorbing steel cabinet (front + back) of 100x40x71,2h (colors: white or black)

• The Hos collection



Total value of our package in our pricelist: 1.504 euros. Your advantage: 945 euros

- 1 x 1932 CHAIR in high quality leather size 53x50x48/76h (colors: white, black or red)
- 1 x 1932 BENCH size 151x48x43h (colors: white, black, red or yellow)
- 1 x 1932 ETAGERE size 100x38x95h (colors: white, black, red or yellow)

THE PRACTICAL DETAILS

- Willing to see and to try our furniture before to order them? Please come to visit our showroom and manufacture in Milan at your best convenience. we are available every working days of the week to welcome you. Contact us now for an appointment at the following email address: <u>export@sagsa.net</u>
- All our catalogues and technical datasheets are directly available on our website at the following address: http://www.sagsa.net
- All our prices in our price lists and other catalogues are excluding VAT and are EX works shipping prices. Prices displayed in our Newsletter and related documents are only applicable for the furniture intended to be in your showroom(s). For a DDP shipping price list, please contact us directly for further information
- If your company uses Pcon, our collections will be in the Pcon catalogue within a few weeks. For further details, visit www.pcon-planner.com
- To understand the sound, its effects in the working spaces and the importance of reducing the noise thanks to our acoustic systems: please read our Sound absorbing systems 2013 understanding + solutions
- $\circ~$ Our intern selling policy requires 30% of the total amount of the order at the order confirmation and the settlement before the delivery
- As every resellers' needs are different, we can adapt our offer when it is necessary
- Our e-mail contact: <u>export@sagsa.net</u>
- o General contacts: SAGSA SPA Ripa Ticinese 111, 20143 Milano phone +39 02 89404771
- o Languages spoken: English, French, German, Italian

Contact persons:

Frédéric Lahaut / Susanna Monaldi / Andrea Perini





Package 1: the Office

PR060180 Parasta bookcase high module 3		net price per unit €	total net price €	discount for your showroom	Total price with discoun €
6032xx180h cm each Colors available: white RAL goas or black RAL goos PRR-06030 Couple of shelves of gox60 cm Colors available: white RAL goas or black RAL goos 3 PRR-12030 Couple of shelves of gox20 cm Colors available: white RAL goas or black RAL goos 2 VA040565 Couple of Reggilibri Bookends in painted steel Colors available: white RAL goas - black RAL goos 2 SNV1616AVC3 SN silence workstation afoox60cm Colors available: white RAL goas - black RAL goos 1 SN015245-Q04 2 workplaces - tops in melamine top colors available: white RAL goas - Grey RAL goof 1 CUS741R11 Mobile pedestal Large - All steel 1 +14 drawers + antt-tilting qaxg7xsg/h Colors available: White RAL goas - Grey RAL goof 1 CUS722R03 Mobile pedestal Small - All steel 3 drawers + antt-tilting qaxg7xsg/h Colors available: White RAL goas - Grey RAL goof 1 F8080150-AS Sound absorbing Colors available: White RAL goas - Black RAL goos 1 F8080160-AS Sound absorbing Colors available: White RAL goas - Black RAL goos 1 F8080160-AS Sound absorbing Colors available: White RAL goas - Black RAL goos 1 F8080160-AS Sound absorbing Colors available: White RAL goas - Black RAL goos 1 F8080160-AS Sound absorbing Colors available: White RAL goas - Black RAL goas 1 <					
Colors available: white RAL gozo or black RAL goos PRR-12030 Couple of shelves of 30x220 cm Colors available: white RAL gozo or black RAL goos VA040565 Couple of Reggilibri Sockends in painted steel Colors available: White RAL gozo - Black RAL goos SNV161684X-C3 SN Silence workstation afoxafocrn 1 SND15245-QQ4 2 workplaces - tops in melamine 1 a side slots / a side melamine top access sound absorbing steel panel Colors available: White RAL gozo - Black RAL goos Colors available: White RAL gozo - Grey RAL goof Colors available: White RAL gozo - Grey RAL goof Colors available: White RAL gozo - Grey RAL goof CUS741R11 Mobile pedestal Large - All steel 1 +1 drawers + anti-tilting 32x57x57h Colors available: White RAL gozo - Grey RAL goof CUS732R03 Mobile pedestal Small - All steel 3 drawers + anti-tilting 32x57x57h Colors available: White RAL gozo - Grey RAL goof CUS732R03 Sound absorbing cabinet of 80x40x135h Golors available: White RAL gozo - Grey RAL goof CUS732R03 Sound absorbing cabinet of 80x40x135h Golors available: White RAL gozo - Grey RAL goof Colors available: White RAL gozo - Black RAL goos FB080195-AS Sound absorbing cabinet of 80x40x135h Golors available: White RAL gozo - Black RAL goos FB08070-AS Sound absorbing cabinet of 80x40x135h Colors available: White RAL gozo - Black RAL goos FB08070-AS Sound absorbing cabinet of 80x40x132h Colors available: White RAL gozo - Black RAL goos FB08070-AS Sound absorbing cabinet of 80x40x132h Colors available: White RAL gozo - Black RAL goos FB08070-AS Sound absorbing cabinet of 80x40x132h Colors available: White RAL gozo - Black RAL goos FB08070-AS Sound absorbing cabinet of 80x40x132h Colors available: White RAL gozo - Black RAL goos FB08070-AS Sound absorbing cabinet of 80x40x132h Colors available: White RAL gozo - Black RAL goos FB08070-AS Sound absorbing cabinet of 80x40x132h Colors available: White RAL gozo - Black RAL goos FB08070-AS Sound absorbing cabinet of 80x40x132h Colors available: White RAL gozo - Black RAL goos FB08070-AS Sound absorbing cabinet of	_	418,00	1.254,00	50%+25%	470,2
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CU5732R03 Mobile pedestal Small - All steel 1 3 drawers + anti-tilting 32x57x57h 1 Colors available: White RAL gozo - Grey RAL good 1 FB080195-AS Sound absorbing cabinet of 80x40x395h 1 Golors available: White RAL gozo - Black RAL goos 1 1 FB080160-AS Sound absorbing cabinet of 80x40x305h 1 1 Golors available: White RAL gozo - Black RAL goos 1 1 1 FB080160-AS Sound absorbing cabinet of 80x40x71,2h 1 1 1 Golors available: White RAL gozo - Black RAL goos 1 1 1 1 FB08070-AS Sound absorbing cabinet of 80x40x71,2h 1 1 1 1 Golors available: White RAL gozo - Black RAL goos TOTAL AMO 1 1 1 1 Colors available: White RAL gozo - Black RAL goos TOTAL AMO 1 <td>_</td> <td>294,00</td> <td>294,00</td> <td>50%+25%</td> <td>110,2</td>	_	294,00	294,00	50%+25%	110,2
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front and back sound absorbing Colors available: White RAL goto - Black RAL goos FB08070-AS Sound absorbing cabinet of 80x40x73,2h 1 front and back sound absorbing Colors available: White RAL goto - Black RAL goos 1 COMPANY NAME TOTAL AMC COMPANY NAME TOTAL AMC COMPANY NAME TOTAL AMC ADDRESS DATE PHONE EMAIL VAT NUMBER Total amount of the order at the order confirm Our intern selling policy requires 30% of the total amount of the order at the order confirm	_	767,00	767,00	50%+25%	287,6
	_	662,00	662,00	50%+25%	248,2
COMPANY NAME CONTACT NAME ADDRESS DATE PHONE EMAIL VAT NUMBER Conditions All the prices in our price lists and other catalogues are in euros, excluding VAT and are EX in our Newsletter and related documents are only applicable for the furniture intended to shipping price list, please contact us directly for further information. Our intern selling policy requires 30% of the total amount of the order at the order confirm	_	515,00	515,00	50%+25%	193,1
COMPANY NAME CONTACT NAME ADDRESS DATE PHONE EMAIL VAT NUMBER Conditions All the prices in our price lists and other catalogues are in euros, excluding VAT and are E2 in our Newsletter and related documents are only applicable for the furniture intended to shipping price list, please contact us directly for further information. Our intern selling policy requires 30% of the total amount of the order at the order confirm	OUNT		1.752,00	50%+25%	1.971,3
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Delivery time: 4 weeks after order confirmation and down payment					



Package 2: the Office-Home

	code	description	number of units	finishes of your choice	net price per unit €	total net price €	discount for your showroom	Total price with discoun €
F	2532-C	1932 chairs - Del '32 line in high quality leather 53x50x48/76h Colors available: white, black or red	4	leather	368,00	1.472,00	50%+25%	552,0
E	3H48151-C3	1932 bench size 151x48x43h Colors available: White RAL 9010 - Black RAL 9005 Yellow RAL 1018 - Red RAL 3020	1		618,00	618,00	50%+25%	231,7
F	PR060180	Parasta bookcase high module 6ox34x18oh cm each Colors available: white RAL 9010 or black RAL 9005	3		418,00	1.254,00	50%+25%	470,2
F	PRR-06030	Couple of shelves of 30x60 cm Colors available: white RAL 9010 or black RAL 9005	3		78,00	234,00	50%+25%	87,7
F	PRR-12030	Couple of shelves of 30x120 cm Colors available: white RAL 9010 or black RAL 9005	2		110,00	220,00	50%+25%	82,5
`	/A040565	Couple of Reggilibri Bookends in painted steel Colors available: White RAL 9010 - Black RAL 9005 Yellow RAL 1018 - Red RAL 3020	3		22,00	66,00	50%+25%	24,7
S	SNC140140.C	SN Chrome table 140x140x72h with chromed structure and tempered glass top colors available for the glass top: white, black or red	1		1725,00	1.725,00	50%+25%	646,8
F	B080195-AS	Sound absorbing cabinet of 80x40x195h front and back sound absorbing Colors available: White RAL 9010 - Black RAL 9005	1		767,00	767,00	50%+25%	287,6
F	B080160-AS	Sound absorbing cabinet of 80x40x160h front and back sound absorbing Colors available: White RAL 9010 - Black RAL 9005	1		662,00	662,00	50%+25%	248,2
F	B08070-AS	Sound absorbing cabinet of 80x40x71,2h front and back sound absorbing Colors available: white RAL 9010 or black RAL 9005	1		515,00	515,00	50%+25%	193,1
				TOTAL AMOUNT		7.533,00	50%+25%	2.824,8
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Package 3: the Home

code	description	number of	of your	net price per unit	total net price	discount for your	Total price with discoun
		units	choice	€	€	showroom	€
PS32-C	1932 chair - Del '32 line in high quality leather 53×50×48/76h Colors available: white, black or red	2	leather	368,00	736,00	50%+25%	276,0
BH48151-C3	1932 bench - Del '32 line size 151x48x43h Colors available: White RAL 9010 - Black RAL 9005 Yellow RAL 2028 - Red RAL 3020	1		618,00	618,00	50%+25%	231,7
BH10H09-C3	1932 etagere - Del '32 line size 100x38x95h Colors available: White RAL gozo - Black RAL goo5 Yellow RAL 1018 - Red RAL 3020	1		518,00	518,00	50%+25%	194,2
BH5050H45TAV	1932 tavolino - Del '32 line size 50,5x50,5x45h with 1 glass shelf and 1 painted shelf Colors available: White RAL go10 - Black RAL go05 Yellow RAL 1018 - Red RAL 3020	1		280,00	280,00	50%+25%	105,0
PR060180	Parasta bookcase high module 60x34x180h cm each Colors available: white RAL 9010 or black RAL 9005	3		418,00	1.254,00	50%+25%	470,2
PRR-06030	Couple of shelves of 30x60 cm Colors available: white RAL 9010 or black RAL 9005	3		78,00	234,00	50%+25%	87,7
PRR-12030	Couple of shelves of 30x120 cm Colors available: white RAL g010 or black RAL 9005	2		110,00	220,00	50%+25%	82,5
SNC140140.C	SN Chrome table 140x140x72h with chromed structure and tempered glass top colors available for the glass top: white, black or red	1		1725,00	1.725,00	50%+25%	646,8
VA040565	Couple of Reqgilibri Bookends in painted steel Colors available: White RAL gozo - Black RAL goos Yellow RAL 1018 - Red RAL 3020	1		22,00	22,00	50%+25%	8,2
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All the prices in in our Newslette	our price lists and other catalogues are in euros, exe er and related documents are only applicable for th st, please contact us directly for further informatior	e furniture int					
Our intern sellin the delivery.	g policy requires 30% of the total amount of the or	der at the orde	er confirmation and	the settlement l	oefore		
Delivery time: 4	weeks after order confirmation and down payment	t					

SAGSA

Starting Package 1: the Sound of Silence collection

	description	number of units	finishes of your choice	net price per unit €	total net price €	discount for your showroom	Total price with discoun €
FB080195-AS	Sound absorbing cabinet of 80x40x195h front and back sound absorbing Colors available: White RAL 9010 - Black RAL 9005	1		767,00	767,00	50%+25%	287,6
FB080160-AS	Sound absorbing cabinet of 80x40x160h front and back sound absorbing Colors available: White RAL 9010 - Black RAL 9005	1		662,00	662,00	50%+25%	248,2
FB08070-AS	Sound absorbing cabinet of 80x40x71,2h front and back sound absorbing Colors available: white RAL 9010 or black RAL 9005	1		515,00	515,00	50%+25%	193,1
VA040565	Couple of Reggilibri Bookends in painted steel Colors available: White RAL 9010 - Black RAL 9005 Yellow RAL 1018 - Red RAL 3020	3		22,00	66,00	50%+25%	24,7
			TOTAL AMOUNT		1.944,00	50%+25%	753,7
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SAGSA

Starting Package 2: the HOS collection

code	description	number of units	finishes of your choice	net price per unit €	total net price €	discount for your showroom	Total price with discoun €
PS32-C	1932 chair - Del '32 line in high quality leather 53x50x48/76h Colors available: white, black or red	1	leather	368,00	368,00	50%+25%	138,0
BH48151-C3	1932 Bench - Del '32 line size 151x48x43h colors available: white, black, red or yellow	1		618,00	618,00	50%+25%	231,7
BH10H09-C3	1932 Etagere - Del '32 size 100x38x95h colors available: white, black, red or yellow	1		518,00	518,00	50%+25%	194,2
VA040565	Couple of Reggilibri Bookends in painted steel Colors available: White RAL 9010 - Black RAL 9005 Yellow RAL 1018 - Red RAL 3020	1		22,00	22,00	50%+25%	8,2
			TOTAL AMOUNT		1.526,00	50%+25%	572,2
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